

Gardners

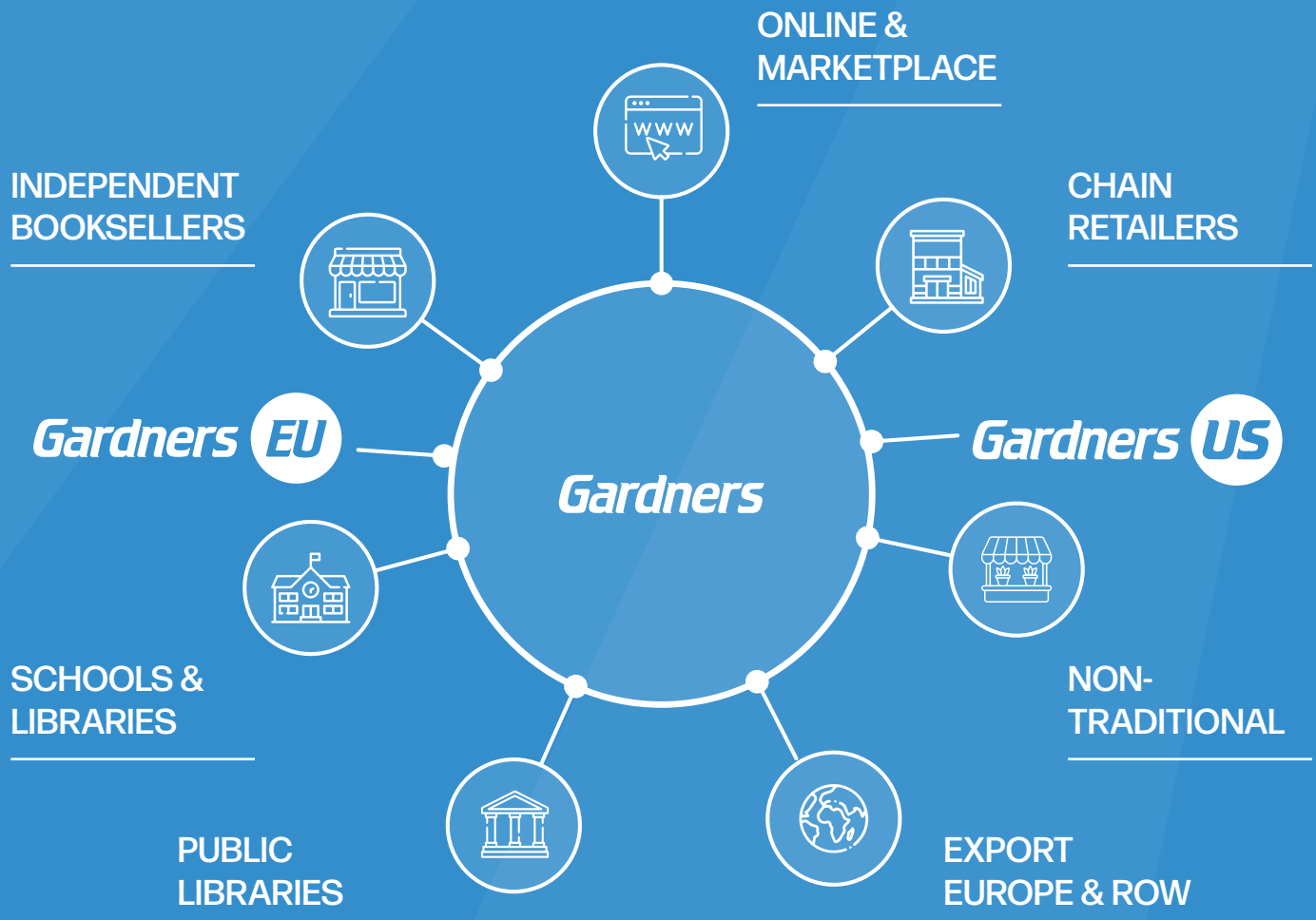
DISTRIBUTION SOLUTION

OFFERING PUBLISHERS A UNIQUE AND COST-EFFECTIVE
SOLUTION FOR DISTRIBUTION

CONNECTING TO RETAILERS

We have a purpose built warehouse in Bicester, designed specifically for distribution. Working with us you will connect to one of the largest global book distribution networks.

We supply books to any retail channel across B2B and B2C channels including:



PARTNERSHIP BENEFITS



COMPLETE STOCKIST

We will take your complete stock file, in any quantity, singles or bulk.



STORAGE SOLUTION

We will hold all stock in our new state-of-the-art facility that operates with seamless delivery into our supply operation.



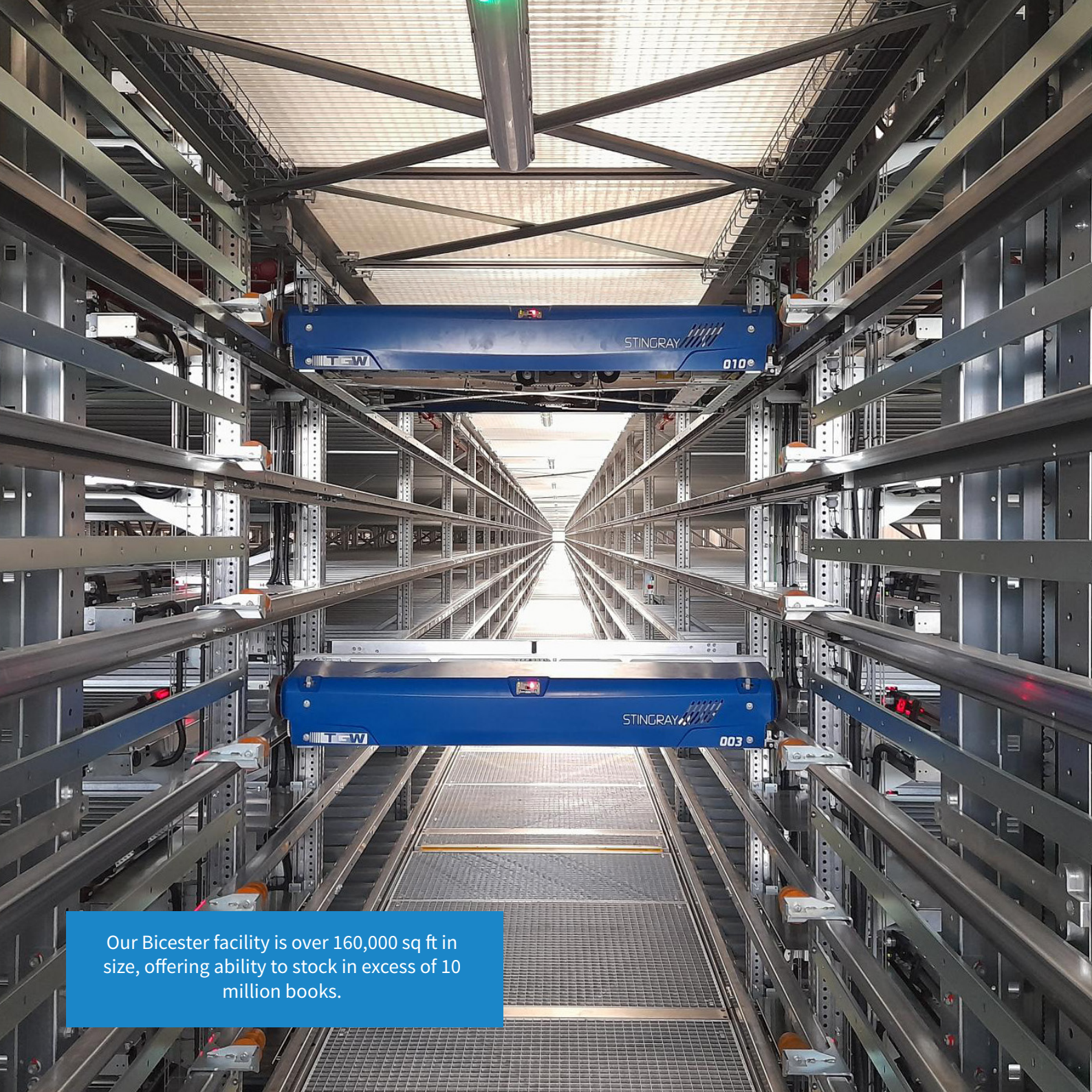
CUSTOMER EXPOSURE

All of your stock range and quantities will be exposed to our existing customers of over 15,000 reseller customers and through Gardners Library supply partners to over 12,000 institutions.



SINGLE SOURCE

A one-stop fulfilment solution for retailers and publishers.
Aiding a greener supply chain.



Our Bicester facility is over 160,000 sq ft in size, offering ability to stock in excess of 10 million books.

SOLUTIONS PROVIDED

Gardners is a one-stop solution for all English language book needs. We act as a collective single point for the UK, Europe and global retailers for all UK distributors stock.

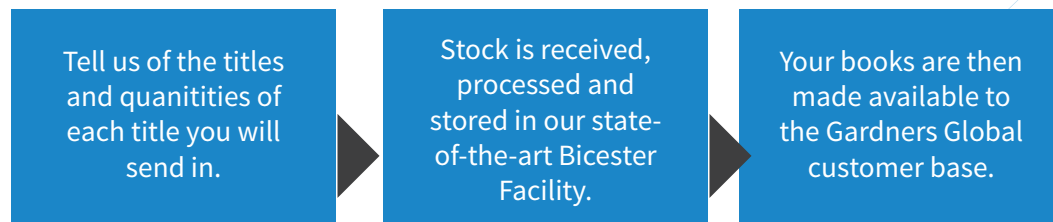
Choosing Gardners as a partner to handle your stock will bring the following solutions to publishers:

- Improved stock turn.
- Minimum capital tied up in inventory.
- Maximum exposure of publishers complete lists.
- Publishers will be paid for all sales made.
- Gardners will handle all customer payments.
- Online visibility of all sales information
- Online access to all inventory.
- One invoice per month, one statement, one currency payment.
- All industry market restrictions and embargoes observed.

PAYMENTS

Publishers will receive a monthly payment for all stock sold.

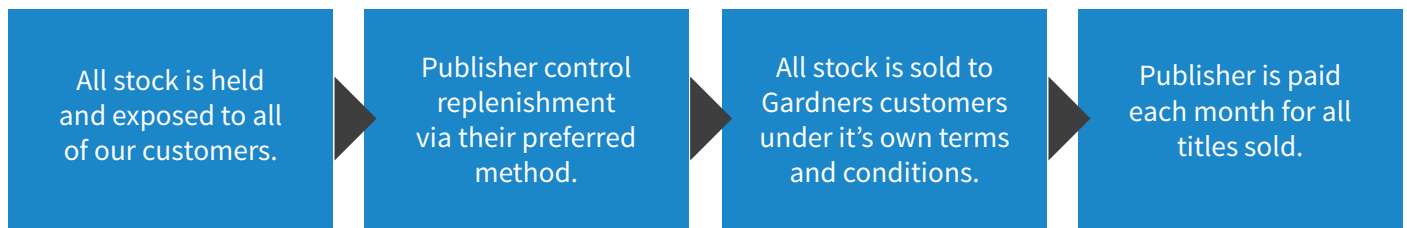
LOGISTICS



COMMERCIAL MODEL

With our purpose built warehouse we can offer a unique one price storage model with no extra charges and full visibility of stock to all retailers. This model will mean your full range feeds directly into the Gardners supply chain.

Publishers have a charge for ALL stock held that covers ALL activities. There are no other charges for any other activity be it financial or for physical movement of inventory.



YOUR NEXT STEPS

Reach out to our publisher distribution team at:

distribution@gardners.com

Our team are ready and waiting to hear from you to discuss how we can connect and work together.





Gardners Distribution Solution | 2024

Gardners